Job description for Inside Sales Executive Position.

**Designation :** Inside Sales Executive

**Reporting to :** Marketing Manager

**No of vacancies** : 1

**Job Responsibilities :**

**Roles and Responsibilities:**

1)Research on various verticals and identify the product/service-based organizations.  
  
2)Identifying Decision-makers, influencers in department wise and collect required information like email id, contact number, domain, responsibilities, etc.  
  
3)Generating database and maintaining it in a centralized location to get accessed whenever it is required for the management.  
  
4)Performing email campaigns, follow up campaigns to the database and generating leads via campaigns and cold calling.  
  
5)Scheduling meetings with leads and assigning them to the managers to take it forward.  
  
6)Maintaining a tracker for leads and database, and   also the activities performed.

**Key Skills :**

• 0 to 6 month’s experience in the lead generation background.

• Self-driven and motivated to achieve success.

• Excellent Communication skills, both written and verbal skills.

• Well acquainted with MS Office Skills and internet surfing.

**Education : BBA or MBA or Btech Mechanical Engineering**

Experience : 0 – 2 Years of experience in Sales.

CTC : 15-25K per month

**Industry :** IT-Software / Software Services.

**Functional Area :** Sales, Marketing, Business Development.

**Benefits :**

**Logical Solutions Ltd inside Sales Executives** become experts by attaining the following SolidWorks certifications Certified SolidWorks Marketing Professional (CSMP).

Telugu speaking is mandatory.

Mode Of Interview : FACE TO FACE /Online

No of Rounds : 3 (HR , 2nd and Final round)

No of Vacancies : 1

Interview Venue :

#1-6-41(new), Chaitanyapuri,  
Near Babu Complex, 3rd bustop,  
Hyderabad 500060

Job Types: Full-time

**Speak with the employer**  
+91 7730899933.