JOB DESCRIPTION

|  |  |
| --- | --- |
| Name of the Organization | Tata Power Solar |
| Website | www.tatapowersolar.com |
| About the Organization | Tata Power Solar Systems Limited, formerly Tata BP Solar, is an Indian company that specializes in solar energy services. The company manufactures solar modules, solar cells, and other solar products, and provides EPC services for solar power projects. |
| Profile Name | Retail Sales Officer |
| Location | Haryana & Punjab – Sirsa, Hisar, Fatehabad, Bhiwani, Mahendragarh, Jhajjar, Rohtak, Fazilka, Bhatinda, Muktsar |
| Payroll | Vision India Services Pvt. Ltd |
| Qualification  | Graduate |
| Trade /Specialization/Branch | Any |
| Male / Female candidate | Male Preferred |
| No. of mandate / requirement expected | 10 |
| Fresher / Experienced (If experienced then No. of years of exp required min-max) |  2 – 5 Years |
|   Job Responsibilities  | * Driving revenue & market development through the empanelled Channel partners (CP) / Retailers by maximizing lead conversion
* Working closely with the channel by creating a sales enablement eco-system (Influencers, Referral customers etc.) in the assigned Territory/ Region
* Engaging with Channel Partners & Retailers through periodic scheduled visits to understand and address their operational issues
* Enabling timely dispatch of material, billing & revenue recognition
 |
| Open to hire local candidates – (Yes/No) | Yes |
| Open to hire from other state – (Yes/No) | No |
| Travel Reimbursement | INR 3000/- per month (depending on travel) |
| Salary | Up to 2.20 LPA |